



PURCHASING A PRACTICE?

Marcum LLP helps you make sense of the information and can help determine if a practice opportunity is right for you. As the buyer, you deserve and need a team of advisors that know how to thoroughly and accurately provide:

- Independent representation throughout the process
- Practice information analysis
- Facility and employee considerations
- Consideration for the reasonableness of adjusted revenue and expenses
- Cash flow analysis
- Industry standards analysis
- Purchase price analysis and asset purchase agreement considerations
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Marcum LLP represents sellers in the transfer of practice ownership. A buyer is often alone in the evaluation and negotiation of a purchase. Even though attorneys assist in the process, they frequently are unfamiliar with the unique nature of dental practices. That is where we can help!

We are not just about the numbers! The purchase of a practice is a major undertaking. Our knowledge in practice valuation and negotiation is unparalleled. Our experience with dental practice tax and accounting matters as well as our affiliation with the Academy of Dental CPA's (ADCPA), provide us all the resources at our fingertips to make sure you get the best representation possible. All fees for dental practice Buyer Representation will be quoted as a range assuming all services listed above are completed.

**Serving the dental industry for over 70 years.
Call us today!**